

Securex Group sets up a partnership with Vistra Services

New step in international strategy

Securex Group is setting up a partnership with Vistra Services, specialised in payroll and HR services besides other services. With this new collaboration, Securex is responding to the growing demand of European SMEs and starters for global HR and payroll services. Through this new partnership the Group aims at further developing and consolidating its international position.

In early 2016, Securex Group announced the consolidation of its market position in HR outsourcing solutions in the Netherlands by the acquisition of **Van Deelen Salaris**.

Today, nine months later, Securex is entering into a partnership with Vistra Services (headquarters in Warsaw), an international service provider with a significant business arm in payroll and HR services in Eastern Europe.

Jan Bryon, Director International Payroll Services from Securex: *“More and more clients have activities abroad or have the ambition to do so. They are looking for the same level of service, support and advice as they already know from Securex. Knowing that their personnel affairs can be dealt with under the same roof, is a highly significant value. That's precisely what we advocate, with our own people and together with our partners.”*

With Vistra Corporate Services as a new partner, Securex is further pursuing its goal to offer the market of European SMEs and starters a high-quality and integrated range of products and services in HR and payroll management. Through its partners, Securex is currently present in **16 countries** in Central and Southern Europe. The Group has its own branches in Belgium, France, the Netherlands and Luxembourg, and a network of **preferred partners, such as Vistra Services**, which are carefully selected for their expertise, focus on service and international client portfolio. Securex also aims to expand its activities into Northern Europe by the end of this year.

In particular, Securex already created an **international hub, where clients can obtain answers to their questions**, wherever their activities are located or planned. Of course, working with a **service provider** that is able to take on payroll across borders and manage them centrally is much more efficient. Furthermore, Securex developed a global and cross-border data platform, **HRonline inteHRnational**, which efficiently and rapidly offers companies a clear insight into local and global data. This tool allows companies to operate internationally and offers effective access to coherent data, such as the monitoring of HR performance indicators.



Kobus de Lange, Managing Director CEE, Vistra Corporate Services: "Vistra is very pleased with starting up this Pan-European offering with Securex. Both groups combine the best of their service traditions for the benefit of customers globally. This strategic partnership will open up numerous new possibilities for our clients demanding qualitative payroll and HR solutions and for whom local expertise and compliancy should be strongly linked to a global service delivery."